## Preferred Clent Working hard to keep you informed

## Your Best Year Ever

Welcome to 2012!

Did you know that in ancient Rome, the month January is named after Janus the god of the doorway? In fact, it was a tradition to symbolically close the door on old troubles and open another to new possibilities. Nice idea!

So my wish for you and your family is that this year be filled with wonderful possibilities. If I can be of service, as your REALTOR®, just ask.

All the best.



Paul Gibson

REALTOR®

Discover Waterfront Living



727.492.8775 www.ClearwaterBeachWaterfront.com

## Dear Valued Client,



Paul Gibson



The January 2012 Preferred Client Newsletter welcomes in a new year, the beginning of the seventh year that I have been publishing the newsletter. Text is due to my mailing service a full month before issuance, thus resulting in a year end review in the February newsletters. This issue will be relatively brief with a preliminary review of our year end sales results, with full year results next month.

Inventory is still trending down and I forecast sales will finish slightly ahead of 2010 with the greatest strength in Clearwater Beach and Island Estates. Prices are continuing to increase in several Condo complexes, primarily on Clearwater Beach which has a shortage of newer beach front Condos relative to Sand Key. The volume of beach buyers seeking an urban, touristy lifestyle will always put pressure on the limited demand of Clearwater Beach.

Full year results will be examined in my Febuary 2012 Preferred Client Newsletter. See you then.

Paul

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If you want market statistics for your area, please call.