



Paul Gibson

REALTOR®



This issue is the first of the New Year. The real estate and financial landscape has changed significantly since I began writing my Newsletter. The real estate market has appreciated and depreciated, and we have moved from a strong economy to a recession. The future of real estate is on all of our minds. I will be addressing the future of the real estate market on Clearwater Beach, Island Estates and Sand Key and leave the economy to others.

I will be publishing my 2008 sales analysis in next month's Newsletter. The Newsletter will address:

- What are the sales statistics for 2008 on a comparative basis?
- Why has demand actually increased in 2008?
- What has happened to our real estate values in this period?
- Why has our real estate market continued to outperform other markets in Florida?
- What does the future hold for our real estate market?

You will find the results to be very interesting. They are not at all what you are expecting!

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If you want market statistics for your area, please call.